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Overview

Mr. Potter has 30 years of experience in corporate operations and business intelligence systems in healthcare, finance, and information technology. In 2014, he founded CHARLESPOTTER.COM providing on-demand application support services for small to medium sized companies. In 2012 he served as CEO then President of Anoteros Inc./Antero Payment Solutions a publicly traded company developing financial processing platforms (ANOS: NASDAQ).). He founded Seapotter Corporation in 2007, a New York State corporation providing healthcare consulting services specializing in systems, system implementation, and compliance. He served as CIO at Strang Cancer Prevention Center (2000-2007) and Associate Computer Scientist in Surgery, Weill Medical College of Cornell (1998-2007). In 1991, he founded the Strang Department of Medical Informatics and the Strang Research Computing Group, serving as Director until 2000. He also served Manager of Information Systems in the Department of Surgery, Cornell Medical College (1991 to 1997). Prior to joining Strang Cancer Prevention Center and Cornell, he worked for Memorial Sloan-Kettering Cancer Center, Rockwell International, IBM T.J. Watson Research Center, and The Juilliard School.

He received his undergraduate degree from Roger Williams College in 1975 and was Graduate Electronic/Computer Music Fellow at the Juilliard School 1979-80 and 1980-81. He attended graduate programs at University of California San Diego in Experimental Music 1983 and Walden University PhD program in Health Services 1994. He received a Master Certificate in Project Management from Villanova University in 2011.

While at Strang Cancer Prevention Center/Cornell University Medical College, he designed systems that supported subject recruitment used in the discovery of the BRCA1 and BRCA2 genes. His Genetics Outreach System 2.0 was inducted into the Permanent Research Collection of the Smithsonian Institution in 1998 for contributions to medicine and technology. This system was also nominated by Bill Gates for a Computerworld Smithsonian Award. Other selected awards for systems development include Windows World Open in Business Intelligence Systems (winner 1996), finalist in the Uniforum Open Awards in Biotechnology (1995), and finalist in Windows World Open in Healthcare (1995).

His professional memberships include Healthcare Information and Management Systems Society (HIMSS), New York Academy of Sciences, The College of Healthcare Information Management Executives (CHIME), Microsoft Developer Network (MSDN), Institute of Electrical and Electronics Engineers.

Mr. Potter is father of three daughters with his wife of 23 years and enjoys family camping, fishing and a round of golf when time permits.

Visit www.charlespotter.net for more detailed information

Work History

President CHARLESPOTTER.COM

Jan 2014 - Present

President/CEO Anoteros Inc./Antero Payment Solutions NASDAQ: ANOS

May 2012-Jan 2013

President/CIO Seapotter Corporation

June 2007 – Present

Chief Information Officer Strang Cancer Prevention Center/Preventive Medicine Institute

July 2001 – June 2007

Assoc. Computer Scientist in Surgery Weill Medical College of Cornell

July 2001 - June 2007

Director Medical Informatics Strang Cancer Prevention Center / Preventive Medicine Institute

Sept 1991 – June 2001

Manager Information Systems Cornell University Medical College, Dept. of Surgery

Sept 1991 - Jun 2001

Manager Clinical Research Computing Memorial Sloan-Kettering Cancer Center

April 1989 – Aug 1991

Consultant, Human Engineering Syncrovoice – Medical Instrumentation

Jan 1988 – Mar 1989

Software/Systems Engineer Alta Technologies-Rockwell International (U.S. Air Force)

Feb 1986 – Dec 1987 B1-B Avionics and Armaments Maintenance Trainer/Simulator

Consultant Computer Science IBM, T.J. Watson Research Center

1980 - 1981

Consultant Behavioral Psychology IBM, T.J. Watson Research Center

1978 - 1980

Selected Certifications and Professional Activities

Certified Professional in Healthcare Information and Management Systems (CPHIMS) – 2004 -2016

Certified in Project Management for IS/IT Professionals, Villanova University, 2011 - 2014

Institutional Review Board (IRB) Certified, Cornell University – Weill Medical College

Brainbench Certified HIPAA Security (Master Level Score)

Brainbench Certified HIPAA Privacy

Brainbench Certified MS SQL Administrator

Brainbench Certified Visual Studio .NET

Brainbench Certified Internet Professional (BCIP) - Web Designer

Novell - Advanced System Manager

Novell - Netware User Support

Memberships

Healthcare Information and Management Systems Society (HIMSS)

New York Academy of the Sciences (NYAS)

Microsoft Developer Network (MSDN)

Microsoft Health Care Users Group (MS-HUG)

Institute of Electrical and Electronics Engineers (IEEE)

International Webmasters Association (IWA)

Education

Master Certificate in Project Management, Villanova University, 2011

Institute of Advance Studies, (Ph.D. Program) Walden University 1994-98.

Experimental Music Program, University of California San Diego, 1984-85

Computers in Education, (M.S. Program) National University, San Diego 1985-86

Composition w/Milton Babbitt, (B.M. Program) The Juilliard School, 1973-74, 1978-81.

Bachelor of Arts, Roger Williams College, 1975

Continuing Education

CPHIMS - HIMSS 45 CEU Credits Required for Certification Renewal in 2013

ARRA 2009 - IT Stimulus Requirements, Changes to HIPAA - Reporting, Business Associates Agreements and Breach Reporting

Microsoft Healthvault SDK and DDK Application Development

Microsoft .NET Development - MCP/MCSD Certification - C# Track

Awards

1998-2010 Judge - Microsoft Healthcare Industry Innovation Awards

Microsoft Healthcare Users Group (MS-HUG)/Healthcare Information Management and Systems Society (HIMSS)

2003 Golden Web Award

International Association of Web Masters and Designers

2002 Golden Web Award

International Association of Web Masters and Designers

1998 Genetics Outreach System 2.0 Inducted into the Permanent Research Collection of the National Museum

of American History

Smithsonian Institution

1997 Computerworld Smithsonian Laureate

Nominated by Bill Gates

1996 Winner Windows World Open Software Competition

Business Intelligence Systems Computerworld/Microsoft

1995 Finalist Windows World Open Software Competition

Healthcare Systems, Computerworld/Microsoft

Awards Continued

1995 Finalist, Uniforum Open Software Competition
Healthcare and Bio-Technology, InfoWeek
1983 Grants in Composition,
National Endowment Arts
1979-80, 1980-81 Electronic/Computer Music Fellow
The Juilliard School
1978, 1979 Meet The Composer Grants
National Endowment Arts
1978 American Music Center Performance Grant
American Music Center (MB Rockefeller & NEA)

Publications

- 1. Carter BJ, Birnbaum AS, Hark L, Vickery B, **Potter C**, Osborne MP 2005 Using media messaging to promote healthy eating and physical activity among urban youth.
- Journal of Nutrition Education and Behavior; 37(2): 98-99.
- 2. **Potter Charles E**, James G. Beldock, 1997, Genetic object class networks (GOCN): Transformational modeling of breast cancer risk and family history data.

Annals of New York Academy of Sciences; 833: 164-168

3. James G. Beldock, **Potter Charles E,** 1997, Physician and counselor tailored hybrid computer interfaces for cancer genetics risk analysis software.

Annals of New York Academy of Sciences; 833: 154-163

4. Singhal Hemant, **Potter Charles E,** Osborne Michael P., 1997, No effect of timing of biopsy in the menstrual cycle on incidence of bone marrow micrometastasis in patients with breast cancer.

Annals of Surgical Oncology; 4:503-504

5. **Potter Charles E,** James G. Beldock, 1996, Model scope, analysis reconciliation and report flexibility limitations of the Strang Breast Cancer Risk Evaluator.

Proceedings Strang International Cancer Prevention Conference, Rockefeller University New York

6. **Potter CE**, Beldock JG, Rosenthal G, Osborne MP. 1995, A clinical friendly computer program for calculating breast cancer risk using the gail and claus models.

Annals of the New York Academy of Sciences; 768:301

7. **Potter CE,** Beldock JG. 1995 Object class networks for interface-independent calculation with gail and claus models. Annals of New York Academy of Sciences; 768:308-311.

8. **Potter CE,** Wu V, Woo D, Wong G. 1995, Strang national high risk registry (NHRR) database: systems and data normalization for long-term data management.

Proceedings of Society of Clinical Trials; 3:120

9. Singhal H, Cote RJ, **Potter C**, Osborne MP. 1994, Bone marrow micrometastases (BMM) in breast cancer: relationship to local-regional disease status.

Proceedings of American Society of Clinical Oncology;13:215

10. Singhal H, Tiwari R, Hoda S, Li G, **Potter C,** Osborne MP. 1994 Association of bone marrow micrometastases, an early marker of relapse, with mutant p53 overexpression.

Proceedings Surgical Oncology and Associated Immunology; 75-76

- 11. **Potter CE,** Beldock JG, Osborne MP, Rosenthal G. 1994 A computer program evaluates the risk of breast cancer for use by genetic counselors. Proceedings American Society for Human Genetics Conference
- 12. Osborne MP, Cote RJ, Wong GY, Gonzalez A, **Potter C,** Vlamis V, Rosen PP. 1993, Bone marrow micronmetastases (BMM) in breast cancer: The effect of systemic tumor cell (TC) burden on early relapse. Proceedings of the American Society of Clinical Oncology;12:102
- 13. Osborne MP, **Potter CE**, Borgen PI, Wong GY, Lubin MB, Miller DG. 1992 Surveillance programs for women at increased risk of breast cancer due to a family history in first degree relatives.

 Proceedings of the American Society of Clinical Oncology;11:147
- 14. Osborne MP, Cote RJ, Wong GY, **Potter CE**, Gonzalez A, Rosen PP. 1992, Immunofluorescent monoclonal antibody (MAB) detection of breast cancer bone marrow micrometastases (BMM) in patients with unilateral invasive breast cancer: distribution by TNM stage.

Breast Cancer Research and Treatment; 23:136

15. Osborne MP, **Potter CE**, Borgen PI, Wong GY, Lubin MB, Miller DG. 1992, Surveillance programs for women at increased risk of breast cancer due to family history in first degree relatives.

Proceedings of the American Association for Cancer Research; 11:147

16. McKinnon WMP, Borgen PI, Hoffman B, **Potter C**, Wong GY, Kinne DW, Osborne MP. 1992, Current management of male breast cancer: A review of 108 cases.

Annals of Surgery; 215:451-459

17. Glicksman CA, Chaglassian TA, Kinne DW, Moore MP, Reichman BS, **Potter CE**, Osborne MP. 1991, Immediate reconstruction with tissue expansion and concurrent systemic adjuvant chemotherapy.

Proceedings American Society for Plastic and Reconstructive Surgery Conference.

- 18. Osborne MP, Wong GY, Cote RJ, Liu J, **Potter C,** Killackey D, Old LJ, Rosen PP. 1991, Breast cancer micrometastases in bone marrow: detection by fluorescein-labelled monoclonal antibodies predicts early relapse. Proceedings of the American Society of Clinical Oncology; 10:45
- 19. Osborne MP, Cote RJ, Asina S, Wong GY, **Potter C**, Killackey D, Rosen PP. 1990, Immunofluorescent monoclonal antibody detection of bone marrow micrometastases in patients with unilateral stages I-III invasive breast cancer. Breast Cancer Research and Treatment; 16:194
- 20. Teaney DT, **Potter CE**, Gates L, Reed W, Reynolds E, Brown O. 1980, The well displayed electroglottograph-laryngeal mechanics in real-time.

Journal of the Acoustical Society of America; Suppl 1, April.

- 21. Teaney DT, **Potter CE**, Gates L, Reed W, Reynolds E, Brown O. 1980, The laryngograph in singing I: general methods. Journal of the Acoustical Society of America; Suppl 1, April.
- 22. Teaney DT, **Potter CE**, Gates L, Reed W, Reynolds E, Brown O. 1980, The laryngograph in singing II: the "ring" in the professional voice.

Journal of the Acoustical Society of America; Suppl 1, April.

- 23. **Potter CE.** 1980, Sonic transliteration applied to descriptive music notation. Proceedings International. Computer Music Conference; 245
- 24. **Potter CE,** Teaney DT. 1979 The real-time power spectrum in instrument and voice teaching. Journal of the Acoustical Society of America; Suppl 1, Fall
- 25. Cogan R, **Potter CE**, Teaney DT. 1979 The soundscore in composition and analysis. Journal of the Acoustical Society of America; Suppl 1, Fall